

Benefits of FoodOne

Food and beverage processors and distributors are continuously challenged with shrinking margins, retail shelf competition, and quality management issues such as shelf life and recall management. Furthermore, they continue to be challenged by evolving and expanding industry regulatory and compliance requirements.

Outbound Order Management - Benefits of a Streamlined Order Fulfillment Process

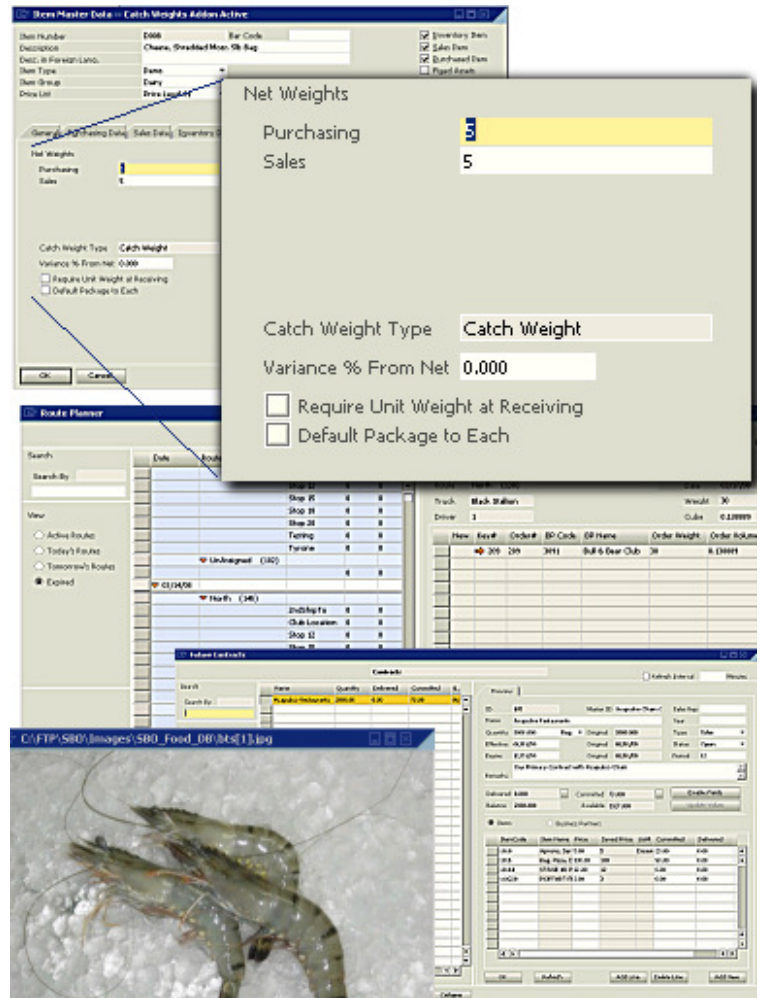
Empower your staff with the tools they need to optimize the time they spend in the warehouse fulfilling customer orders. Reduce order to delivery turnaround time, Labor Costs, and increase customer satisfaction through more efficient and reliable operations.

Optimized Functionality

- **Catch Weights and Variable Catch Weights**
- Enables companies to track and manage inventory by **case, each, and total weight**.
- **Customer Order Guides**
- Ability to automatically collect customer item preferences and establish custom **lists of items that can be accessed and copied to Sales Orders**.
- **Customer Call Center Management**
- Ability to manage **outbound sales order calls** to multiple customers to solicit orders. Tied to Sales Order system, this tool allows a company to establish a **list of customers to call per day and for each sales representative**.
- **Sales Orders - Calculate the Next Delivery Date**
- **Automatic generation for the next delivery date** based on your delivery days of the week and Sales Order turnaround time policy.
- **Route Planning & Daily Route Management**
- Establish default delivery routes for **each day of the week** and **automatically assign** the delivery route to the Sales Orders. Includes a Route Manager Console for managing the orders for any delivery day.
- **User definable Alerts** instantly notify individual(s) of expiring lots, slow moving inventory and more.

FoodOne is the chosen food ERP software solution for some of the best known brands and leading processors and distributors in the food and beverage industry.

FoodOne implements quickly, providing a rapid return on investment.



FoodOne helps companies gain efficiencies across operational and supply chain processes by improving:

- ❖ Inventory Management
- ❖ Enhanced Profitability Reporting
- ❖ Route Planning
- ❖ Daily Route Management
- ❖ Picking and Loading
- ❖ Customer Call Center Operations
- ❖ Supplier Earned Income Tracking
- ❖ Food Production and Packaging
- ❖ Warehouse Management
- ❖ Customer Relationship Management
- ❖ Rapid Order Entry

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